

PERSONAL FACTS

Alexander Markowski

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Germany

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Nationality: German

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Marital Status: Single

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Date of Birth: 1977-03-24

CAREER OBJECTIVES

With a clear idea that there might be something else than money in this world, I am searching for an interesting, rewarding as well as challenging career on an international level. It is my objective to make use of my analytical and problem solving skills, foster change where it makes sense and learn in order to become more competent in both my professional and private life.

WORK EXPERIENCE

2003

Truck Center Westküste Uhl GmbH, Heide, Germany

Quality-Management advisor

Advising the CEO in his efforts to implement a total quality management programme. Responsibilities involved analysis of past and current quality efforts, identifying further problems to implementation and developing a solution.

2001

Siemens AG, Information and Communication Networks, Hamburg, Germany

Assistant corporate account manager

Working as part of an account management team with sales turnover in excess of 5m € Responsibilities involved developing offers, sales negotiations, solving customers' problems, coordination of work routines and training new team members.

1996—1998

German Army, Military Police, Hagenow, Germany

Officer of reserve, current rank 1st Lieutenant

Training in leadership and military police work. Final responsibilities involved leading managing and training a platoon of 30 highly specialised military police soldiers. Continued part time work during the undergraduate study.

LANGUAGES

German (native), English (fluent, business)

EDUCATIONAL QUALIFICATION

- 2002—2004 Master of Business Administration (MBA) - degree expected Dec 2004
University of Stellenbosch Business School, South Africa
- 1998—2004 Diplom-Wirtschaftsingenieur (FH) (undergraduate degree in industrial engineering and management) - degree awarded March 12th, 2004
Specialisation in Information Systems
University of Applied Sciences, Wedel, Germany

PROFESSIONAL TRAINING

Value selling (SIEBEL), time and self-management, negotiation and presentation, vacuum techniques, testing of materials, production-planning and –managing.

TECHNICAL SUMMARY

Software: Advanced in Microsoft Office (Excel, Word, PowerPoint, Publisher, Outlook, Project, Access and Visio), Basic proficiency in SAP R3, Oracle 8.x, Borland Delphi, Turbo Pascal, HTML, AutoCAD R13 and Mechanical Desktop 4.

Other: Good expertise in PC hardware, clean driver's licence since 1995

UNPUBLISHED PAPERS

- 2004 Elements of Strategy @ work: a survey within the German machinery and plant industry
MBA Mini - Study Project
- 2004 Kritische Erfolgsfaktoren für die Einführung von TQM: Eine empirische Analyse (Critical success factors for implementing TQM: an empirical analysis)
Thesis for the Industrial Engineering and Management degree

RESPONSIBILITIES AND PRIVATE INTERESTS

- 1999—2002 Voluntary occupation in the student body of the University of Applied Sciences in Wedel, elected member of their committee from 2001—2002
- Individual and team sports, meeting friends, information technology, travelling
Best half-marathon time until now: 1:45:19

REFEREES

Available on request

“learning is not compulsory - neither is survival” [W. E. Deming]